

From the eves_ seminar series
Status in business-context

The grammar of human relations

Performance = **A**bility x **W**illingness x **P**ermission



My factors of impact

The feedback- and presence training

Content

What impact do I have on others? And how do I do it? And what do I actually perceive when being with others?

When it comes to impact and presence, we use different channels and antennas. If our frequencies are not tuned to each other and the impact that we leave behind on our counterparts is essentially different from what we intend, disgruntlement and "spanner in the works" are often pre-programmed. In order to avoid this and to act consciously, it is necessary to know one's frequencies and preferences and to be able to use them consciously.

Benefit from different feedback sequences and the S.C.I.L.- performance-model© to get a holistic impact check of your performance and in return being able to assess your counterpart more accurately. Through targeted, practical exercise units, you train the individual "impact factors" and can use your impact more specifically depending on the situation.

After the seminar, you will also have access to the online academy "My factors of impact" in order to continuously and sustainably improve your communication behavior and the resulting impact you have on others.

Topics

- Self- and peer-assessment within the S.C.I.L.- performance-model©
- Discover and train your potential of development in your frequencies
- Assessing and understanding your counterpart
- Plan and work on developing your potential with the online-academy (lead self-coaching)

Date & Location	Times	Expenses	Number of participants
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03./04.04.2019 in Kloster Wöltingerode	2 days	€ 1750,- excl. VAT	
12./13.2.2020 in Kloster Wöltingerode	day 1: 10 am - 6 pm day 2: 9 am - 5 pm	Included: - Seminar and papers - conference package - dinner accommodation is not included	max. 12

**All modules of our seminar series are accompanied by two coaches.
Individual settings for an optimal outcome.**