



Values & motives

Discovering and developing your potential for growth

From the eves_ seminar series
Status in business-context

The grammar of human interaction

Ability x **W**illingness x **P**ermission = **P**erformance

Content

This situation may seem familiar: There are projects or tasks you could work on all night - it doesn't even feel like work – it is fun. And then there are tasks or projects where even five minutes are way too much. You are highly qualified for both. And yet, it feels completely different. This is where the simple formula comes into play:

"**p**erformance = **a**bility x **w**illingness x **p**ermission".

It usually isn't the lack of skill that makes work difficult, but a tricky thing called "willingness". We are talking about a lack of inner motivation or simply of less distinct motives, values and limiting beliefs, that tell us what or what not to do.

By means of the MotivationPotentialAnalysis (MPA) you determine your world of motives and learn to read it and apply it to your environment. You will get to know your optimal personal growth conditions and thus skillfully avoid burn- or boreout.

By being aware of your personal and surrounding value system, you can furthermore multiply your "ability" and "willingness" by giving yourself "permission", which is often hindered by our inner belief system.

Topics

- **a**bility x **w**illingness x **p**ermission = **p**erformance
- motives – motor to our willingness
- values – receiving „permission“
- Creating your personal environment of growth

Date & Location	Times	Expenses	Number of participants
23./24.10.2019 in Club Robinson of Fleesensee 8./9.7.2020 area of Fulda/Kassel/Göttingen (hotels will be announced)	2 days day 1: 10 am - 6 pm day 2: 9 am – 5 pm	€ 1750,- excl. VAT Included: - Seminar and papers - conference package - dinner accommodation is not included	max. 12
All modules of our seminar series are accompanied by two coaches. Individual settings for optimal outcomes.			